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HBA'S FIXED-FEE MODEL DRAWS NEW PARTNERS

Boutique insurance law firm HBA Legal has secured two new partners in a response to rapid growth demands with Geoff Brookes (formerly Hunt and Hunt) joining the Sydney office and Ruth Slater (formerly CCS Insurance Law) joining in Perth.

The appointments reflect a strong client response to HBA's bespoke service model, particularly fixed-fee structure, a game-changing approach to insurance litigation that underpinned HBA's foundation in January 2012 and sees others in the industry playing catch-up.

"HBA is my kind of law firm," said Geoff Brookes. "HBA is an industry leader in fixed fees and other real innovations in client service. They mean what they say about clients coming first. I am so looking forward to being part of that."

Ruth Slater, who joined HBA's Perth office in January 2015, agrees. "HBA is an exciting place to be right now. Clients value individual service, knowing they are not being handed off-the-shelf solutions.

"As a smaller firm, HBA has the agility to work smarter and more efficiently for clients. We can focus on relationships and truly understanding a clients business needs, and working up solutions to support that."

HBA Legal was founded in January 2012 by Nathan Hepple, Mark Birbeck and Brett Ablong who recognized an opportunity in the evolving legal landscape for bespoke solutions to legal challenges. Currently servicing national clients and the London market from offices in Perth and Sydney, HBA is experiencing rapid growth.

“Our recruitment policy is stringent, with fit, curious nature and commitment to excellent client service at the top of the list. This underpins our culture and business model and ensures employees can enjoy career growth with us,” advised Nathan Hepple, Partner.

Reflecting this, Claire Tota was promoted to Associate late 2014 from her starting role of Solicitor in 2012.

To arrange an interview, contact:

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Visit www.hbalegal.com for further information on the company and Partners.

Visit www.hbalegal.com/our-people

About New Partners

Geoff Brookes

Geoff is a renowned insurance and commercial litigation specialist with more than 30 years' experience acting for private corporations, insurers and reinsurers, in Australia and internationally. Geoff's extensive understanding of insurance law includes all aspects of casualty and general insurance, professional indemnity and contract disputes, and is underpinned by his innovative commercial approach to risk and claims management at a transactional level. Geoff works across the retail sector, building and construction, mining and energy, and transport and infrastructure. He is also well known for his extensive work in the alpine industry in Australia and overseas.

Ruth Slater

Ruth has practiced almost exclusively in defendant based insurance litigation since 1992. An expert in public liability and workers' compensation, including six years concurrent experience in the Comcare and extensive experience in pre-trial and conciliation conferences and instructing in trials appeals and hearings in the AAT, District Court, Supreme and High Courts. Ruth is recognized for the quality of her client relationships and bigger picture approach which allows innovative solutions to flourish.

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